

# LANDED!

## A PROVEN ROADMAP FOR TODAY'S JOB SEEKER

A job search is almost certain at some point in our decades-long careers. It is all at once an exciting, stressful, emotional and hopefully rewarding process, but exactly that ... a process. By understanding the road that lies ahead, we are better prepared to overcome the inevitable bumps along the way.



**CONDUCT A THOROUGH SELF-ASSESSMENT**  
to understand what you really want from a job and career

**KNOW THE OBSTACLES**  
that can get in your way and the best  
ways to overcome them



**START A JOB-SEARCH JOURNAL**  
and note the people, conversations and  
connections along the way



**BUILD YOUR NETWORK**  
and business relationships by  
“paying it forward”



**BE CLEAR**  
of what you are asking of your  
personal and professional connections

**FOCUS ON LINKEDIN**  
as the social medium to build a  
personal brand and online presence



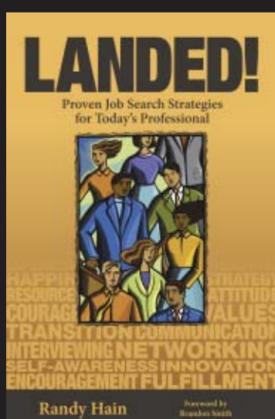
**DON'T OVERTHINK YOUR RESUME**  
but be thorough and accurate

**YOUR NEXT CAREER**  
may be starting your own business;  
be open to the idea



**KEEP YOUR OPTIONS OPEN**  
there are a number of things that can be  
negotiated in a job offer

### ABOUT THE BOOK



Landed! *A Proven Road Map for Today's Job Seeker*

LANDED!, Randy Hain's fourth book, offers today's job seekers proven strategies and practical ideas gleaned from his 25+ years of recruiting, executive search and senior leadership experience along with the candid insights of real candidates in transition, hiring managers and other experts in the workplace who also share their experiences and thoughts.

The result is a book filled with proven approaches to help job seekers of any age or experience level quickly get on the right path towards landing a new position. LANDED! is a combination of candor, practical ideas, proven strategies and insights gleaned from professionals who have seen all sides of a job search.

No matter where you are in your career or even if you have not yet joined the workforce, you will find tremendous value in LANDED! as you consider how to navigate to the next job on your journey.

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